

PROFILE



Partner

Corporate / M&A
Technology, Media & Telco (TMT)
China Desk
Shearn Delamore & Co., Kuala Lumpur, Malaysia
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Qualifications

LL.B (Hons), University of Manchester
LL.M, King's College London
Barrister-at-Law, Lincoln's Inn
Advocate & Solicitor, High Court of Malaya

Languages

English, Malay, Mandarin, Cantonese and Japanese (Intermediate)

ZHEN PIK LAI

ABOUT ZHEN PIK

Zhen Pik is a partner of the Corporate/ M&A and TMT Practice Groups of Shearn Delamore & Co. Her practice areas include mergers and acquisitions, corporate restructurings, foreign investments, joint ventures, private equity, securities offerings, corporate advisory and strategic planning, infrastructure and technology projects, energy, natural resources & green technology and regulatory compliance. She is recommended by Legal 500 Asia-Pacific in Corporate/ M&A and clients have described her as being *"amazingly detailed and meticulous with her work... reliable and a real pleasure to work with."*

Zhen Pik has represented many leading multinationals in cross-border and domestic transactions and has a portfolio of clients from a wide array of industries including e-commerce, automotive, aviation and airports, logistics, banking and insurance, direct sales, education, FMCG, healthcare, hypermarkets, logistics, medical technology, railways, solar, oil & gas, pharmaceuticals, semiconductor & microelectronics (including wafer fabs), manufacturing, mining, satellite imaging and telecommunications.

She is a key member of the China Desk of the firm. She reads and writes the Chinese language fluently. She regularly advises and represents Chinese clients on acquisitions, joint ventures and strategic alliances, for both inbound and outbound transactions.

EXPERIENCE

Mergers & Acquisitions

- Acted as Malaysian counsel of **DuPont** in the merger of equals between The Dow Chemical Company ("Dow") and DuPont. Further acted as Malaysian counsel in the separation of the Agriculture Division of

DowDuPont to form a stand-alone publicly traded company known as Corteva Agriscience™, post-merger of Dow and DuPont on 31st August 2017.

- Acted for **Malaysia Airports Holdings Berhad** (MAHB) in their joint venture the **Alibaba Group** through its affiliate **Cainiao Group** for the development of a regional e-commerce and logistics hub at the KLIA Aeropolis DFTZ Park, the 1st Electronic World Trade Platform (eWTP) hub outside of China.
- Acted as the Malaysian counsel of **Geely** (together with Dentons Beijing, Dentons Singapore and Dentons United Kingdom), in its subscription of 49.9% equity in **Proton Holdings Berhad** (“Proton”) and acquisition of 51% equity in **Lotus Advance Technology Sdn Bhd** (“Lotus”) from Proton. This strategic collaboration is pivotal in strengthening the Proton’s brand in products development and technologies, and in yielding positive results in sales volume.
- Acted for **Tricor Group** in its acquisition of the entire shareholding of Axcelasia Taxand Sdn Bhd and 6 of its subsidiaries in Malaysia (“Sale Companies”) from Axcelasia Inc (listed on the Catalist Board of the Singapore Exchange (SGX)). The Sale Companies carry on Axcelasia group’s core business in Malaysia through the provision of integrated professional services, which includes amongst others tax advisory, business consultancy, technology tools and advisory, and business support services.
- Acted for a leading **global provider of information and communications technology (ICT) infrastructure and smart devices** in its business collaboration with a Malaysian leading test interface solution providers (listed on Bursa Malaysia) for the setting up of a plant for the manufacture and supply of high-performance test contactors in China.

Take-overs

- Advised **Scientex Berhad** in its acquisition of approximately 42% shares in **Daibochi Berhad** for approximately RM222.5 million and a conditional mandatory take-over offer where the client was required to acquire the remaining shares and warrants following the completion of the acquisition.

Technology

- Advised a startup on its acquisition of AI technology to process and analyse raw satellite images, and in its various strategic collaborations for the provision of its services in different jurisdictions.
- Advised a Korean consortium regarding the offering of connectivity features and comprehensive information technology services on its vehicles.

ACCOLADES

- **The Legal 500 Asia-Pacific (2021 and 2022)**

“Recommended Lawyer” in Corporate/M&A

“Lai Zhen Pik is amazingly detailed and meticulous with her work... reliable and a real pleasure to work with.”

- **The Legal 500 Asia-Pacific (2022-2023)**

“Next Generation Partner” in Corporate/M&A

- **Asian Legal Business Malaysia (2021 and 2022)**

“Rising Star” in Malaysia (under 40)

APPOINTMENTS/MEMBERSHIPS

- Member, Malaysian Bar
- Member, Corporate and Commercial Law Committee of the Malaysian Bar
- Member, International Bar Association (IBA)

PUBLICATIONS

- Will The Battle Between The Taxi Industry And The E-Hailing Operators Be Finally Put To Rest? [2018] 1 LNS(A) cxv, by Current Law Journal
- Nominee Directors' Dilemma: To Whom Do They Owe Loyalties To? A Case of Competing Allegiances [2017] 1 LNS(A) xiv, by Current Law Journal